

EARN UP TO $180 FOR COMPLETION OF HEALTH RISK ASSESSMENT SURVEYS

2027 Compensation by Market and Plan

	NON-SNP	C-SNP	D-SNP
NorCal	**$50:** SCAN Costco Medicare Advantage (HMO); Allied (HMO); Classic (HMO); Sutter Senior Advantage, a SCAN Medicare Plan (HMO); Inclusive (HMO)	**$100:** Balance (C-SNP); Strive (C-SNP)	N/A
SoCal	**$80:** SCAN SMG Baekse (HMO) **$50:** SCAN Costco Medicare Advantage (HMO); Allied (HMO); Classic (HMO); CareMore Health Plan by SCAN (HMO); DesertChoice (HMO); EssentialSavings (HMO); Inspired (HMO); Prime (HMO); Select (HMO); Venture (HMO); Inclusive (HMO)	**$180:** SCAN SMG Ansim Care (C-SNP) **$100:** Balance (C-SNP); Strive (C-SNP); SCAN DaVita Dialysis Care Complete C-SNP; SCAN DaVita Dialysis Care (C-SNP)	**$125:** SCAN Connections (D-SNP)
NV	**$50:** SCAN Costco Medicare Advantage (HMO); Classic (HMO)	**$50:** Balance (C-SNP); Strive (C-SNP)	N/A
AZ	**$50:** SCAN Walmart Health Advantage (HMO); Classic (HMO)	**$100:** SCAN Walmart Complete (C-SNP) **$50:** Balance (C-SNP); SCAN Davita Dialysis Care Complete (C-SNP)	N/A
TX	**$50:** SCAN Walmart Health Advantage (HMO); Classic (HMO)	**$100:** SCAN Walmart Complete C-SNP **$50:** Balance (C-SNP)	N/A
WA	**$50:** Classic (HMO)	N/A	N/A

A Health Risk Assessment or HRA is a survey that covers the current health and other needs of new enrollees — including how they are doing physically and emotionally, their lifestyle and any health issues and related challenges they may be experiencing—and gives us a better understanding of how to serve them.

Completing an HRA is an important part of helping SCAN members connect with the support and care they need. By helping your New Medicare Advantage enrollees complete an HRA at the time of enrollment, you can help match them with the SCAN benefits and other resources they need to help live healthier lives.

When SCAN receives HRAs for your new enrollees within **3 days of application submission**, you will earn $50-$180 for each completed HRA submitted.

Here's How it Works:

- The HRA survey must be submitted electronically using one of two methods below. No other format will be accepted for payment.
  - Complete HRA survey questions at the end of the Electronic Enrollment.
  - If not completed during Electronic Enrollment, the HRA survey can be completed electronically within 3 days of application submission by going to *www.scanproducerportal.com/enrollment*
- Payments will be included in commission statements.
- Payment for the HRA is subject to the terms and conditions as set forth below and in the agent's Contracted Agent Agreement.

The following terms and conditions apply:

- **2027 HRAs rates apply to new enrollments into a SCAN MAPD plan with an effective date of January 1, 2027 or later.**
- **Current enrollees who switch plans are not eligible for the HRA payment.**
- **Payments will not be made to call center brokers.**

To be eligible for payment, a contracted agent must be in good standing with SCAN and be certified to enroll the member. Compensation will not be paid for HRAs obtained through misleading, coercive or otherwise non-compliant practices and may result in disciplinary actions. Payments due under this program will be made in accordance with the agent's Contracted Agent Agreement.

SCAN may deny or recoup HRA compensation if:

- The member disenrolls within 90 days of the effective date.
- The HRA is obtained in violation of program requirements.
- The HRA is incomplete, unsigned, or undated.

Each contracted agent's participation in the program is subject to all the terms and conditions of the agent's Contracted Agent Agreement, and participation in the program will terminate upon the termination of the Contracted Agent Agreement.

Thank you for your continued partnership and support of SCAN members. Please contact SCAN's Sales Support Team at (888) 445-2038 with any questions.

Scan this QR code to go to Enrollment on the SCAN Producer Portal.

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This communication is not for distribution as a marketing material to the general public.
Incentive reflects for 2027 year only, amounts are subject to change.